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## PRESS RELEASE

### Earle Announces Retirement from Halderman Farm Management

**Wabash, 2008:** Bill Earle, Halderman Representative since 1975, has recently announced his retirement from Farm Management effective December 31, 2008. Earle will remain with Halderman Real Estate Service, Inc, selling farm real estate. Earle has represented the Halderman Companies in Northeast Indiana, Northwest Ohio and Southern Michigan for thirty-three years.

Earle has contributed a great deal to the Halderman Companies throughout his tenure. He has received awards for his innovative ideas and for his ability to create new business opportunities for himself as well as the Companies. As an example, Earle is credited with the idea of using the auction method to sell farm real estate. In 1983 Halderman Real Estate began selling properties via the auction method. In 1996, Earle was named Area Manager of the Year for the Halderman Companies.

"Bill Earle has been a mentor to many, auction creator and a great colleague to the other area representatives," stated Howard Halderman, President of Halderman Farm Management, "Bill and Mary have made a great team and year after year have delivered for their clients. We are thankful they are willing to remain active with the Real Estate Company and will be training Jon Rosen as their replacement. This will insure a smooth transition for all of our clients affected by Bill's retirement."

Farm Management responsibilities are being transferred to Jon Rosen. Rosen joined the Halderman Companies in 1999 and has extensive experience performing farm management, rural appraisals and real estate services throughout central and northern Indiana.

Bill will continue to work with the Halderman Companies handling real estate sales and acquisitions as well as doing an occasional appraisal. In addition he will be available for other Area Representatives to call upon his expertise.

The Halderman Companies have provided over 75 years of service to landowners throughout Indiana, Michigan, Ohio, Illinois and eleven other states. In addition to the main office staff in Wabash, 23 area representatives and 15 real estate associates provide services throughout the 17 state service area. Halderman Farm Management Service currently manages 250,000 acres on 650 farms in the United States for their clients. These are absentee landowners ranging from individual farm owners to large corporate institutions. Dealing almost exclusively in rural, farm and transitional land, Halderman Real Estate Services, Inc. sells over 175 tracts of land for nearly \$45 million and appraises 450 rural properties annually.

If you have a farm real estate need or question, Halderman Farm Management and Real Estate can provide comprehensive proposals at no charge. Contact the Main Office toll free at 800-424-2324 or via the internet at [www.halderman.com](http://www.halderman.com)